

KN Agri Resources Limited



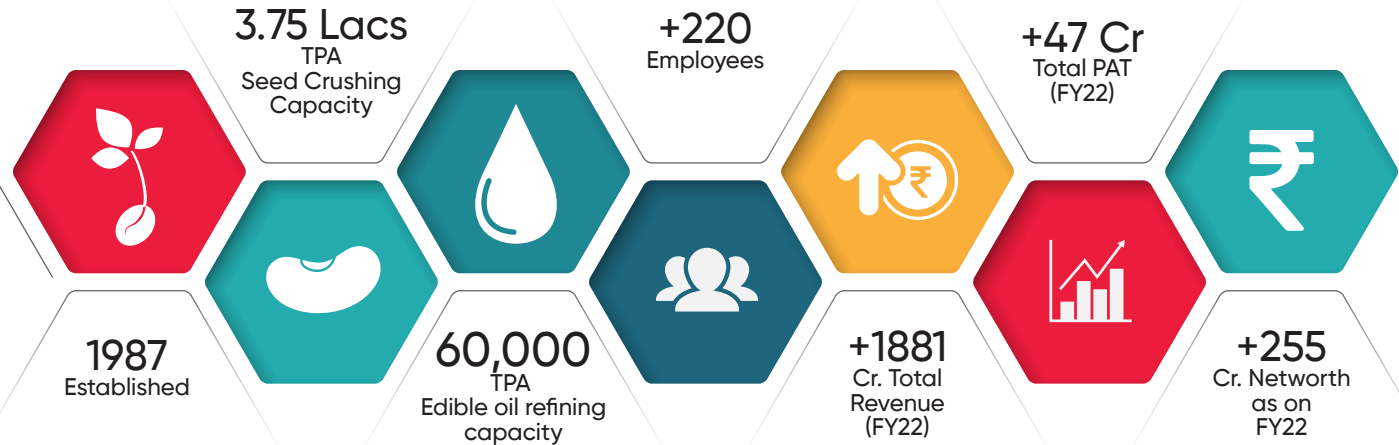
We grow with agro!

www.knagri.com

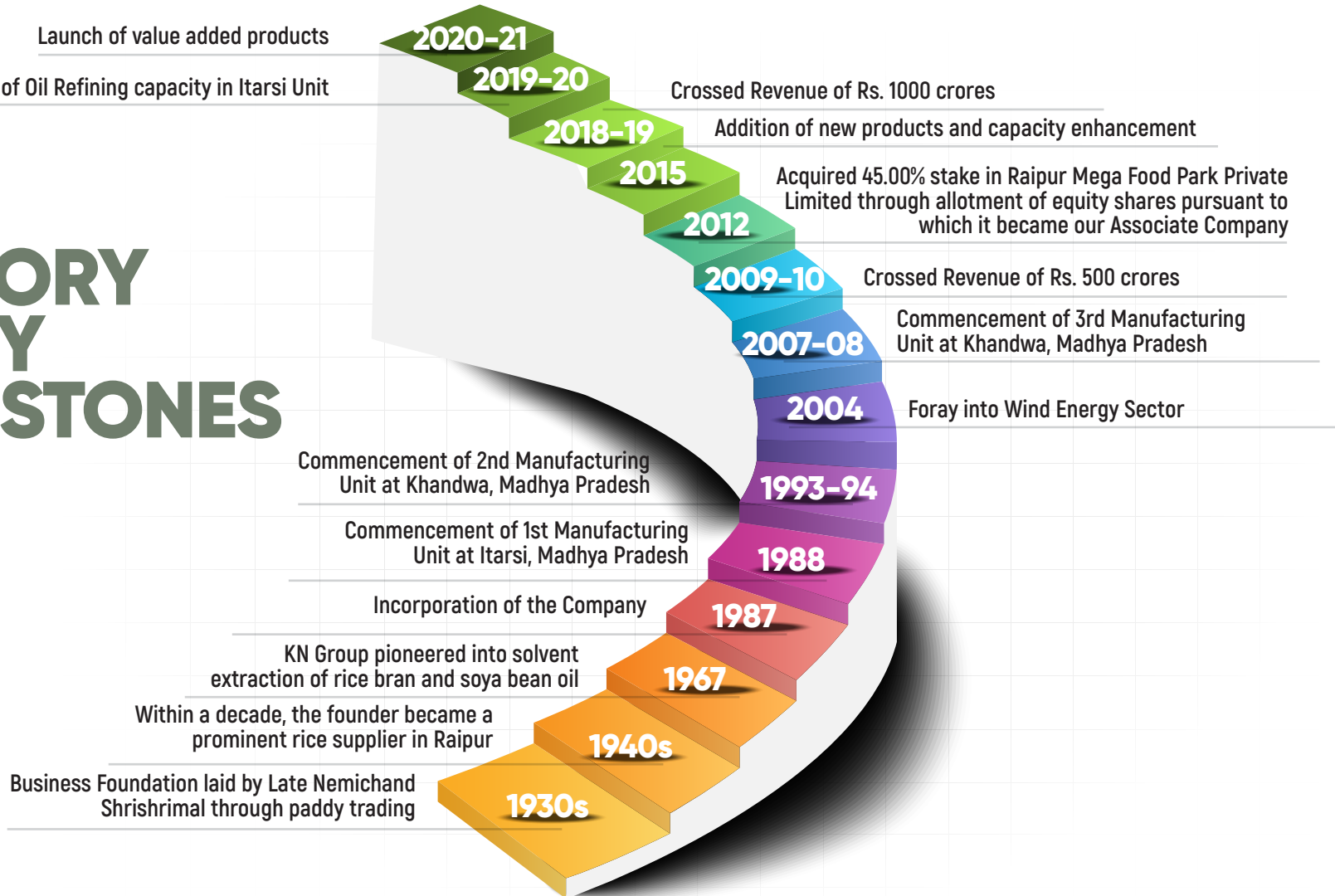
ABOUT THE COMPANY

OPERATING IN FARM TO FORK FOOD CHAIN

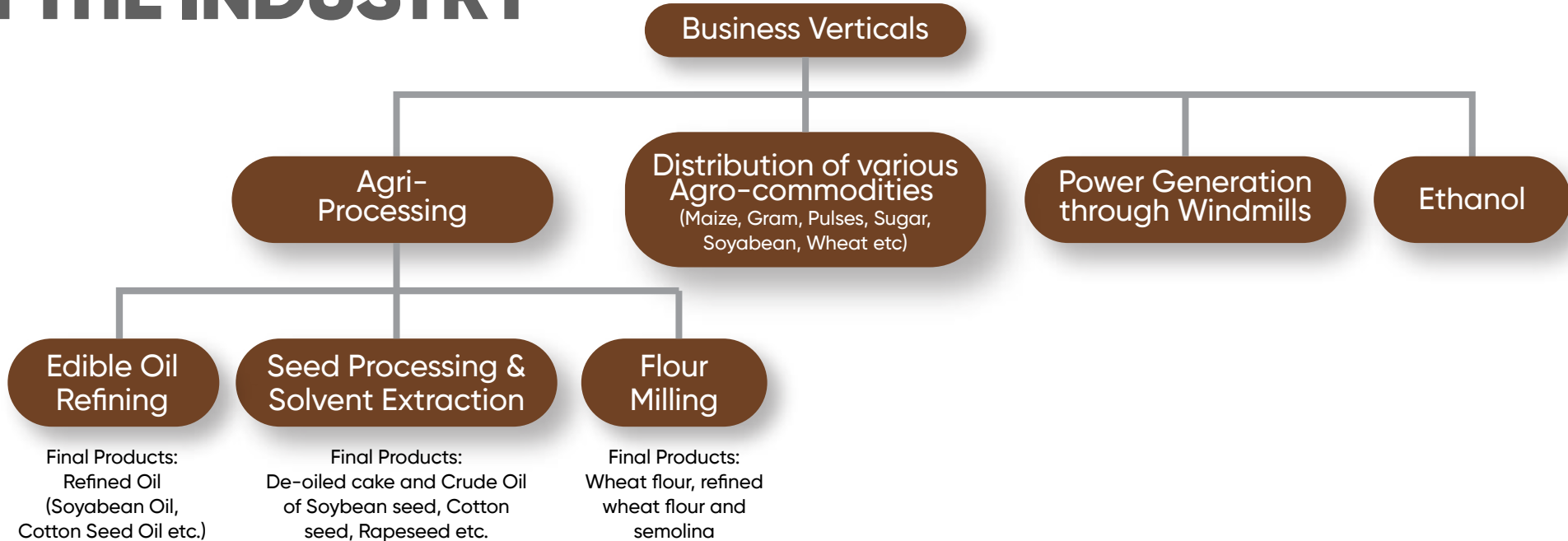
KN Agri Resources Limited is an integrated, global agribusiness and food company operating in the farm-to-consumer (Farm to Fork) food chain involved in purchasing, storing, processing, packaging and marketing of agricultural commodities, vegetable oils and food products. The Company's integrated business model is supported by three giant seed processing units, two oil refineries and one flour mill, located strategically in the state of Madhya Pradesh. With an annual turnover of over 1885 Cr (FY 22), KN Agri is one of India's leading soyabean processor.



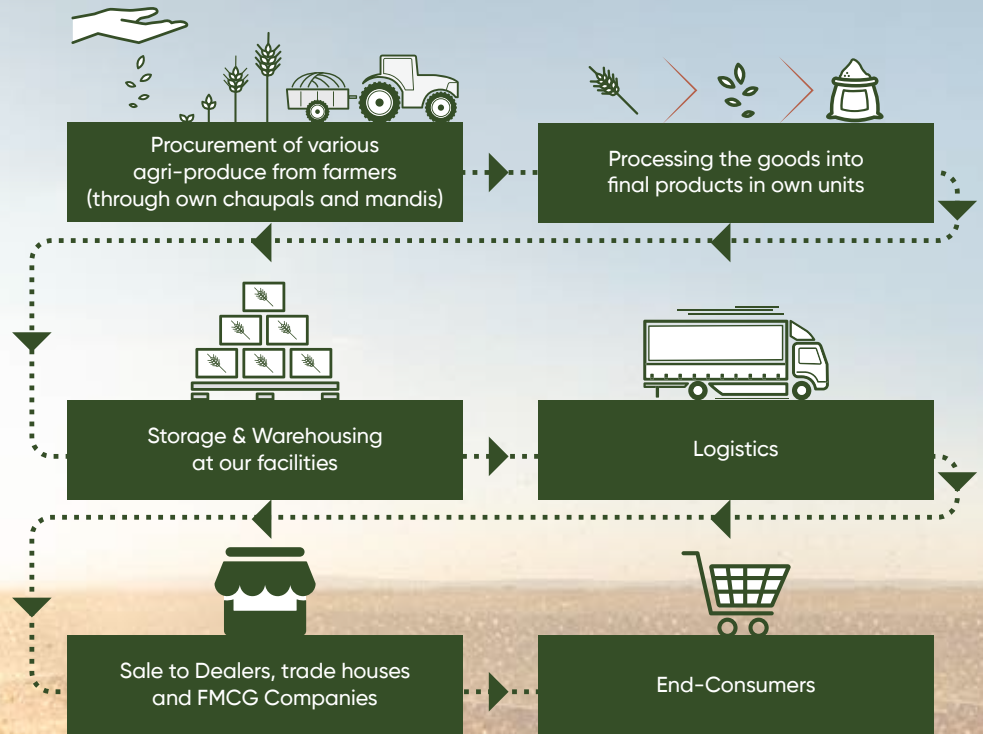
HISTORY & KEY MILESTONES



DIVERSIFIED AGRI-PLAYER IN THE INDUSTRY



FARM TO FORK JOURNEY



STATE OF THE ART PROCESSING & REFINING UNITS



Solvent Extraction Plant and Oil Refinery at Itarsi



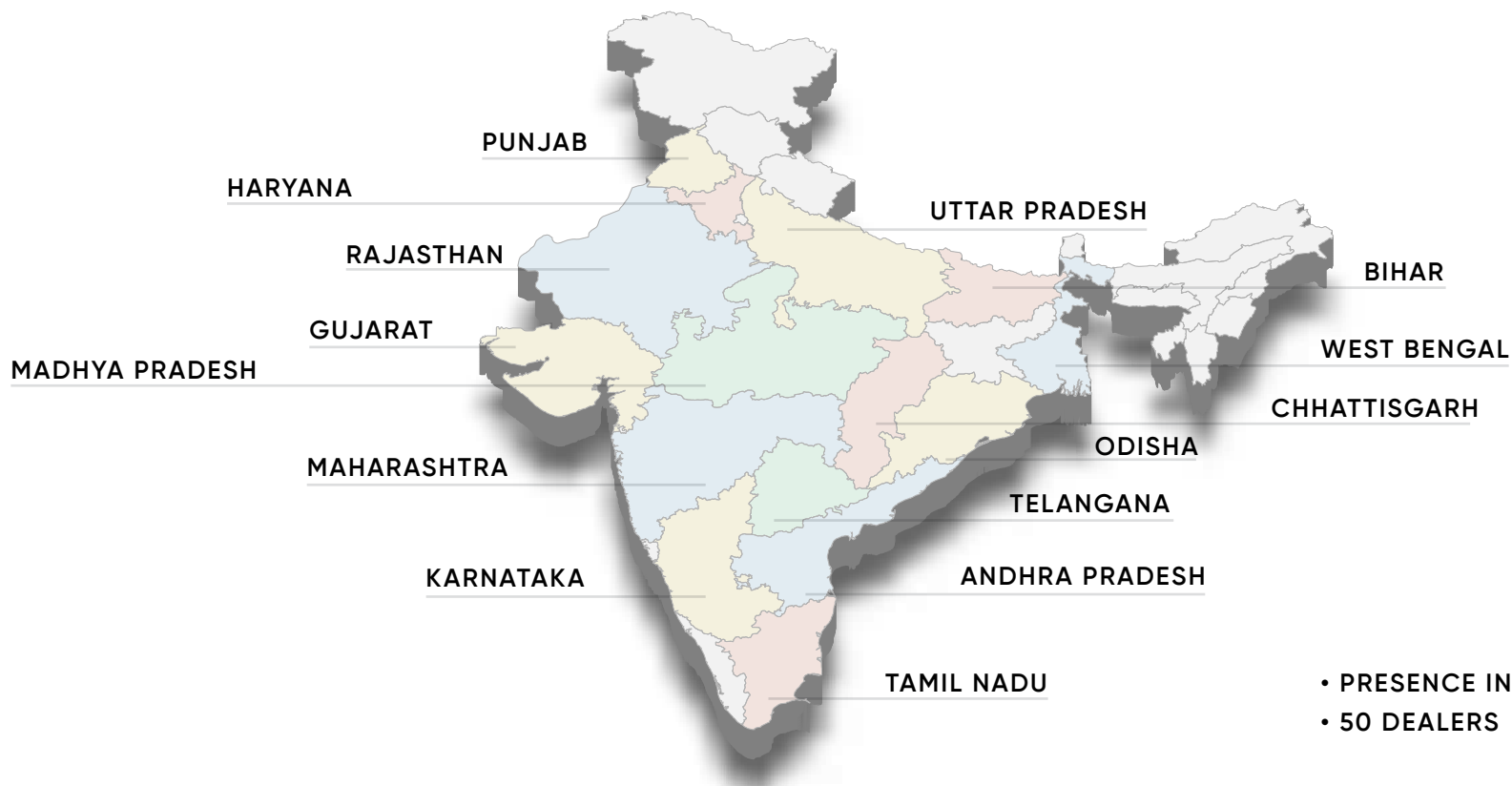
Solvent Extraction Plant and Oil Refinery at Khandwa (Khandwa Oils Unit-I)



Solvent Extraction Plant at Khandwa (Khandwa Oils Unit - II)

FACTORY UNIT	SOLVENT EXTRACTION	OIL REFINING	CERTIFICATIONS
	Installed Capacity(in Mt)	Installed Capacity(in Mt)	
Itarsi Unit	1,50,000	30,000	GMP+ Feed Safety Assurance Halal India Certificate
Khandwa Oils – I	1,20,000	30,000	ISO: 9001: 2015
Khandwa Oils – II	1,05,000	–	ISO: 22000: 2018
Total	3,75,000	164,847	60,000

PRESENCE IN MAJORITY OF INDIA



WORKING WITH THE BEST IN THE INDUSTRY

adani[™]
wilmar

Cargill

BUNGE

Ruchi
Soya Industries Ltd.

Goody agrovet
Brighter farming

COFCO INTL

Olam

الغريب للأغذية
Al Ghurair Foods

JAPFA

gar
agribusiness and food

AGROCORP

CG CHAUDHARY
GROUP
Touching life everyday

FOUNDERS & CORE TEAM



Vijay Shrishrimal

- MD of KN Agri
- Pioneer in Agri Trade
- 30+ years rich in experience
- Served as Deputy Chairman at SOPA
- Founding Member of All India Sugar Trading Association
- Served as director of Madhya Pradesh State Mining Corp
- Promoter of Jain Public School



Sanjay Shrishrimal

- Executive Director, KN Agri
- 25+ years rich in experience
- Vast knowledge and experience in manufacturing activities and procurement of raw materials



Dharendra Shrishrimal

- Executive Director & CFO, KN Agri
- 25+ Years Rich in experience
- Overlooks Manufacturing and finances of KN Group



Anant Shrishrimal

- COO, Associate Company
- Newest face of KN Group
- Serving as COO of KN Resources
- Specializing in Procurement and Logistics

MANAGEMENT



OP Gandhi

- 20+ Years Rich in Experience
Senior GM at KN Agri



Ashok Sancheti

- 20+ Years Rich in Experience
GM Commercial at KN Agri



DM Luniya

- 20+ Years Rich in Experience GM
Accounts and Finance at KN Agri



Ram Choubey

- 20+ years Rich in Experience
GM Trade & Legal Head



VK Bamal

- 20+ Years Rich in Experience
GM Technology at KN Agri



Vijay Yadav

- 20+ Years Rich in Experience
GM Technical at KN Agri

PRESTIGIOUS AWARDS WON BY KN GROUP



OUR BRANDS



WE SELL REFINED SOYA BEAN OIL UNDER MULTIPLE BRAND NAME SUCH AS KHAN PAN AND CLASSIC

GOVERNING PRINCIPLES



Expertise in the Agri-business

The Company and the Promoters have an experience of over 3 decades in agr-business, which has substantially contributed to the business growth



Management of Logistics

Focused on pan India procurement of commodities in large quantities with multimodal logistic management

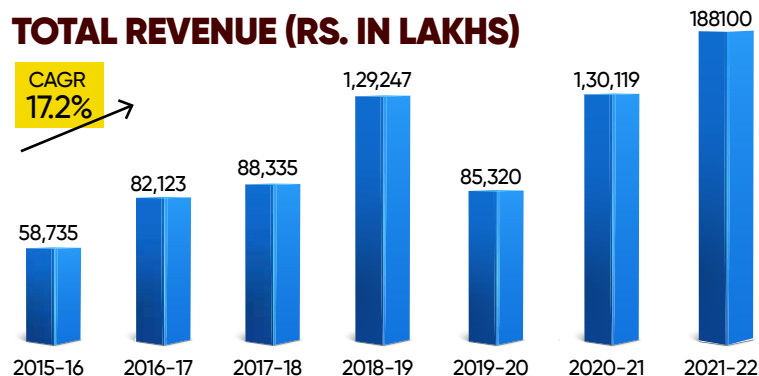


Risk Management

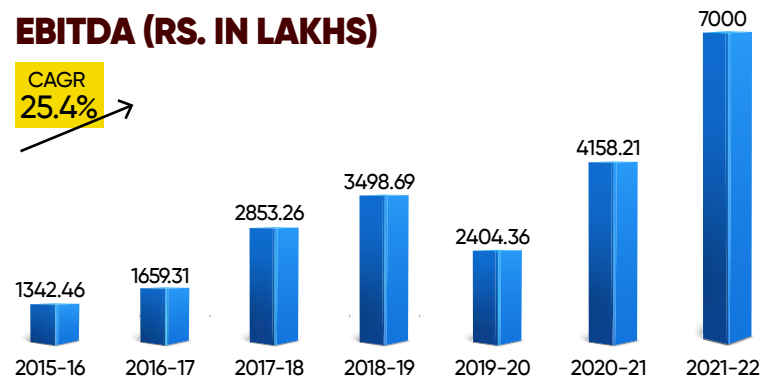
Implementation of Commodity hedging, Forex hedging, Stocking & Credit policies as risk management measures

EXPONENTIAL GROWTH IN REVENUE AND PROFITABILITY!

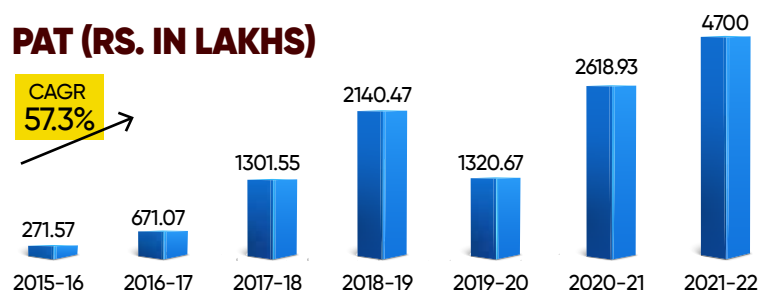
TOTAL REVENUE (RS. IN LAKHS)



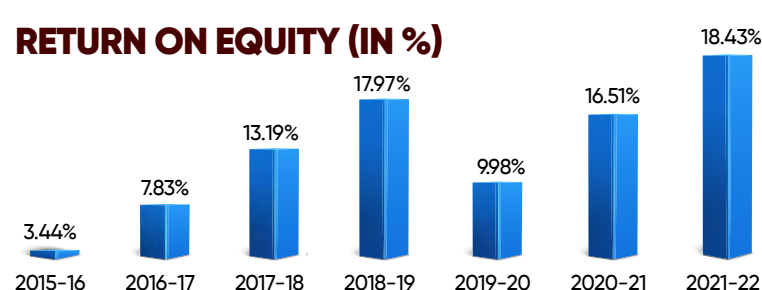
EBITDA (RS. IN LAKHS)



PAT (RS. IN LAKHS)



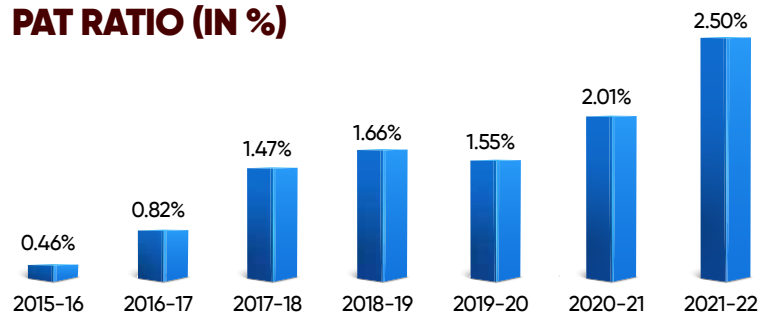
RETURN ON EQUITY (IN %)



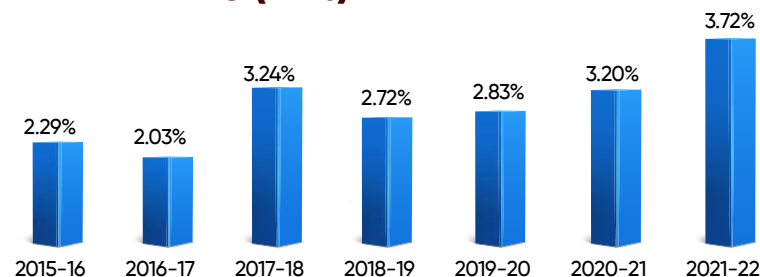
Figures based on restated and audited financial statements

KEY RATIOS ON SUSTAINABLE FINANCIAL GROWTH!

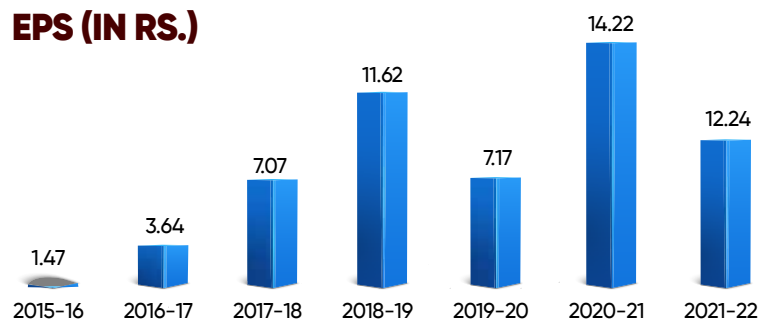
PAT RATIO (IN %)



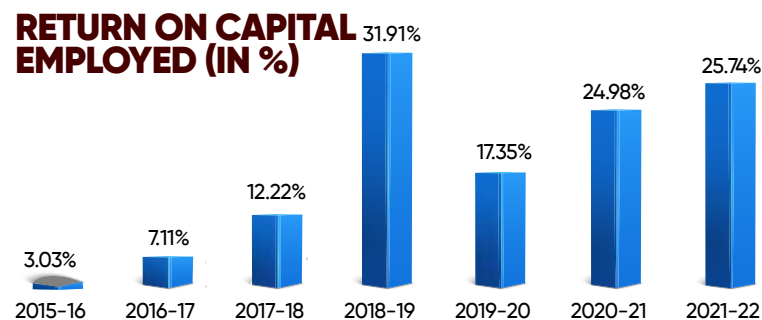
EBITDA RATIO (IN %)



EPS (IN RS.)



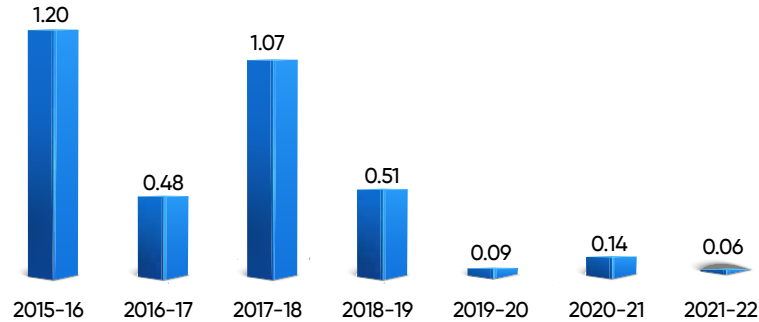
RETURN ON CAPITAL EMPLOYED (IN %)



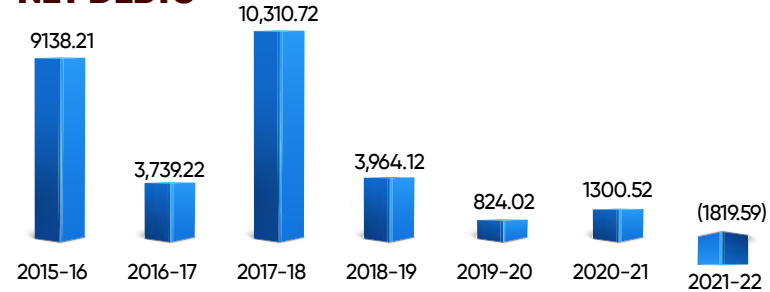
Figures based on restated and audited financial statements

MORE VALUE CREATION- LESSER DEBT!

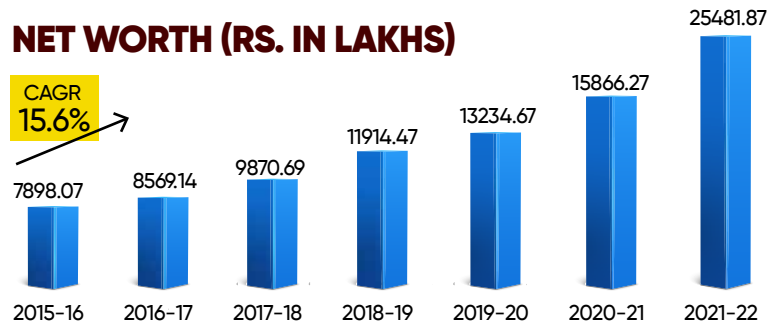
DEBT EQUITY RATIO



NET DEBTS*



NET WORTH (RS. IN LAKHS)



data for FY22
debt equity
net debtors
net worth
op cash

*Net debt represents total debt as reduced by cash and cash equivalents
Figures based on restated and audited financial statements

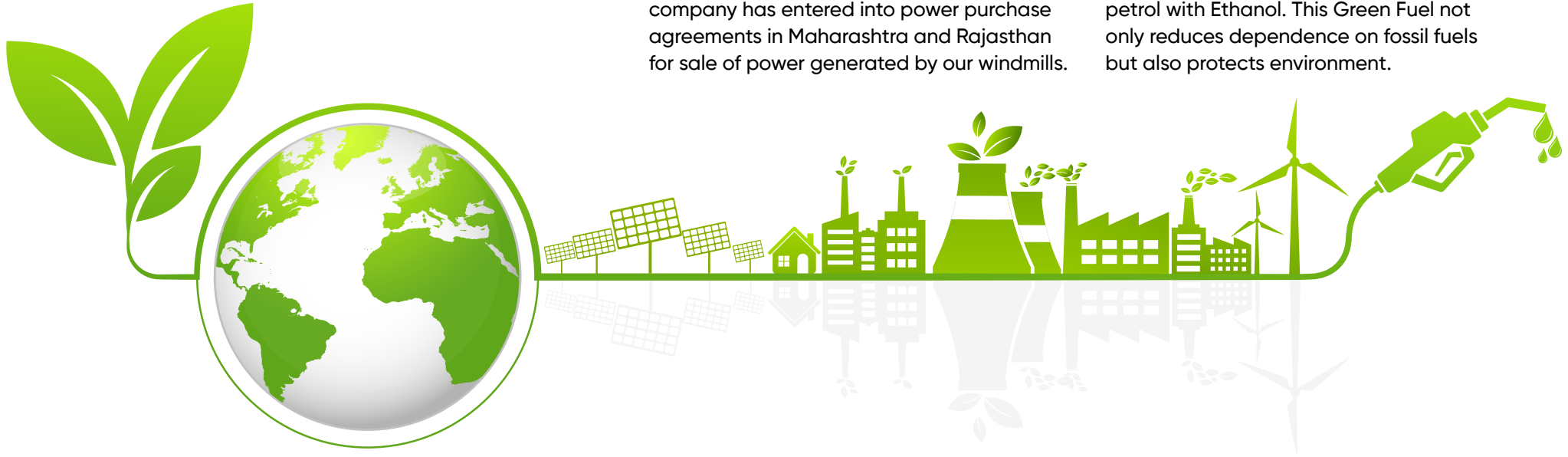
CLEAN ENERGY, GREEN ENERGY

Today, everybody is striving to reduce the carbon footprints. ESG is not simply trending, its becoming a corporate objective.

We were ahead in this thought. We set up our first Windmill in 2004. Today we have 04 windmills spread out in the states of Madhya Pradesh, Maharashtra and Rajasthan. The company has entered into power purchase agreements in Maharashtra and Rajasthan for sale of power generated by our windmills.

In Madhya Pradesh, the power generated is consumed for captive purpose.

In next major step, we have made substantial investment in an ethanol manufacturing entity located in the state of Maharashtra. Today Government of India is giving a great push for blending petrol with Ethanol. This Green Fuel not only reduces dependence on fossil fuels but also protects environment.



BY THE NUMBERS

Turnover
₹ 1881cr
per annum
(2021-22)

1M AS A GROUP KN HANDLES
1M TONNES OF COMMODITY



Present capacities: Soy processing
1800 TPD, Refining 200 TPD,
Lecithin 8 TPD, Wheat flours 70 TPD,
Windmills 4.60 MW



Exclusive supply of
lecithin to Cargill



One of the top 5 processors
of Soya Bean in India



One of the biggest exporters of
Soya Bean Meal from India

FUTURE FOR KN AGRI

- Completion of the Mustard line for 200 MT for next season starting April 23
- Expand Brand foot print to Chhattisgarh and parts of Orissa
- Complete modernisation of Ethanol plant and expansion in 2024
- Port based refinery of 500 TPD for 23/24
- Establishing the value added product in local & Intl market.

CURRENT SCENARIO FOR OILSEED SECTOR

Govt of India is very much concerned to bring down edible oil price introduced TRQ quota for 40 lakh tons at Zero duty.

Indonesian Govt surprised the world by banning of export of Palm oil which resulted in steep hike in prices worldwide. Due to this ban the stocks in Indonesia went up a lot and had to restart exports and also remove export tax. With this the prices of Palm oil fell by 40% plus. Now at the start of the season the prices of edible oil is near to the bottom which is good for the industry.

This year the rainfall in Soya belt has been reasonably good and area under cultivation is 120 lakh hect which is more or less same as last year. With improvement of yields in some areas the crop will be around 107/8 abt 5/6 lacs higher than last year. Also there is big carry over stock of 10/11 lakh tons. This will result in higher crush for the plants.

Last year export of SBM was 6.5 lakh tons and in the coming year abt 10/11 lac tons can be exported.

Due to high prices last year there was rationing of demand for SBM in Indian poultry sector but with prices coming down the demand will also go up domestically.

In total looks like a good season for the Soya industry.

India is heavily dependent on import of edible oils. We import About 60% of our requirement and in value terms around 1 Trillion Dollars. To tackle this under the Modi govt's ATMANIRBHAR policy the Govt has taken various steps to boost oil seed production in the country.

- Promotion of Mustard cultivation. The result was the production went up to 86 lakhs tons from 74 lakhs tons last year.
- Oilseed mission will provide subsidy to farmers for buying good quality seeds and will also do price intervention to protect farmers. Focus on improving yields.
- Bring area under Rice cultivation to oilseed cultivation when the land is ideal as Rice is a single crop in a year.
- Oil Palm mission to promote palm cultivation and NE and other areas and is a highly incentivised scheme.

CONNECTIONS ARE LIKE BUILDING A TEAM TO CLIMB TOGETHER!



We grow with agro!

KN Agri Resources Limited

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Chhattisgarh, India

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